Now showing: why do art fairs neglect video art?

Collector interest in videos is rising, but the medium still struggles to find floor space

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Jacoby Satterwhite’s Birds in Paradise (2019) was on show in Art Basel's Unlimited section © David Owens

Video installations and art fairs make for uncomfortable bedfellows given that many fairs do not provide two things such works need: space and time. Also, video art is often considered a hard sell to many private collectors. Yet having been around for more than
half a century and with an increasing number of artists working in the medium, there is a
greater need for—and interest in—including such work in fairs.

Art Basel’s Unlimited section for large-scale works provides one such platform for major
video installations, and several film works stand out this year. They include *Birds in
Paradise* (2019), a new, two-channel animation and neon installation by breakout digital
artist Jacobly Satterwhite, whose work is included in New York’s Museum of Modern
Art exhibition *New Order* (until 15 June), presented by Mitchell-Innes & Nash. VALIE
EXPORT’s *Syntagma* (1983) presented by Galerie Thaddaeus Ropac provides a pivotal
historical example of the medium.

“[EXPORT] basically invented video installation, she called her work ‘expanded
cinema’,” the gallery’s executive director Arne Ehmann says, adding that collector
interest in her work “has been building in the last three to four years”. The video, in
which the artist uses a split-screen technique to create multiple versions of herself on a
loop as way of exploring the “split-self experience” of being a woman, is offered in an
edition of ten for €45,000 each.

Elsewhere in the fair, video art remains vastly outnumbered by painting and sculpture.
According to the avid video art collector Alain Servais, at a large global art fair these
types of work typically account for around 1% of the works on offer, while nearly a
quarter of most major biennials and other art surveys are videos. Indeed, at this year’s
Venice Biennale, the prestigious Golden Lion award for best artist in the central
exhibition, *May You Live in Interesting Times*, went to Arthur Jafa for his video *The
White Album* (2018), and the Silver Lion, which honours a “promising young” artist, went
to Haris Epaminonda, who also employs video in her practice.

Even though institutional support for videos is high, “value and collectability in the art
market is based on scarcity, artificial or otherwise”, says Servais, who bought his first
video work—a VHS tape with six works by William Kentridge for $1,000—in 1999. He
notes that video can be reproduced and widely distributed, undermining the requirement
for scarcity.

The collector and philanthropist Patrizia Sandretto Re Rebaudengo says that when she
first came to Art Basel in 1992, “there was a lot of video work”, but over the years it has
tapered off. “It is necessary to support artists working in the medium, to bring their work
to a broader audience,” she says. To that end, she says fairs can further the production of
video art apart from showing films. She was one of several jurors who shortlisted three
artists whose works were presented at Art Basel in Hong Kong in March for the BMW
Art Journey award, two of whom were video artists. The award, announced on Tuesday,
got to one of them, the Shanghai-based film-maker Lu Yang.

At the Liste fair, videos are numerous. Lucas Hirsch gallery is showing a selection of
videos punctuated by gauzy digitally-printed textiles and olfactory elements by the Basel-
based artist duo Dorota Gawęda and Eglė Kulbokaitė, who explore the interdependence
of the body and technology. Hirsch says that the fair is “pushing for more video and
installation” to better reflect how a new generation of artists are producing work, noting
that he received funding from the Friends of Liste initiative for Gawęda and Kulbokaitė’s
project.
The Liste exhibitor Paul Soto, who says that video projects are about the collective “experience” rather than individual ownership, is showing an arrestinglly surreal, spiritualism-infused holographic video, complete with a dry-ice smoke effect, by the Los Angeles-based artist Dylan Mira, available as an edition of five. Soto admits that video installation can be a “challenging medium in a fair context” but that inclusion in a fair can have “a huge amplification effect” for a young artist.

“How are you going to sell it if you can’t show it?”, says David Hoyland of the London-based Seventeen gallery, adding that he always tries to show video in fairs he participates in. At Liste, he is showing (among other works) a post-apocalyptic video surveying London’s ecological wastelands by Patrick Goddard. He says that there are plenty of private buyers interested in video work, but that more should consider collecting it. “The storage costs for it are tiny, yet you can lend it to a museum where it can take up a whole wall. It seems like great value for money to me,” Hoyland says.

Correction: a previous version of this article stated that Alain Servais is a dealer and collector. He is not a dealer and the text has been amended to reflect this.